# **Business Case Justification Categories**

#### 1. Business Solutions

- Competitive Advantage
- o Customer's Cycle Time Reduction
- o Customer's Quality Improvements
- o Customer's Service Improvements
- Enabling New Business Solutions/Services
- Improved Decision Making
- Integration of Business Solutions
- Strategic Architectures
- Increased Revenue
- Decreased business costs
- o Other

#### 2. Growth Enablement

- Centralised Control
- Decentralised Control
- Connectivity
- o Consolidation of IT Infrastructure
- Constraint Relief
- o Increased IT Capacity or Performance
- o Documentation Management
- o Other

## 3. End User Productivity

- Solution Availability
- Automation of Manual Tasks
- o Improved End User Response Time
- Interoperability
- o Improved End User Productivity
- User Friendly Interface
- Other

### 4. IT/ Systems Management

- Administrator Productivity
- Application Developer Productivity
- Auditability
- Automated Operations
- o Improved Systems Availability
- Operations Productivity
- Security
- Other

### 5. Investment Protection

- o Backup and Recovery
- Disaster Recovery
- Industry Standards
- Upgradeability
- Portability
- Regulatory (mandated)
- o Other

