**Stakeholder Analysis Worksheet – Sample**

**Stakeholder name: Joe Manufacturer**

# Metric Types

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Stakeholder Value**  **(Priority Order)** |  | Production Throughput | Manufacturing Capacity | Quality Output Index |
| Enabling Growth |  | 10%-20% increase in widgets per hour on a specific machine | 25% increased availability in a machine (less down time) |  |
| Productivity Improvement |  | (same metric as above) 10%-20% increase in widgets per hour on a specific machine |  | Decrease failures by 5% per hour for a specific machine |
| Cost Reduction |  |  | Decrease cost by 5% or more |  |