

## Stakeholder Analysis Worksheet – Sample

Stakeholder name: Joe Manufacturer

### Metric Types

Stakeholder Value (Priority Order)	Production Throughput	Manufacturing Capacity	Quality Output Index
Enabling Growth	10%-20% increase in widgets per hour on a specific machine	25% increased availability in a machine (less down time)	
Productivity Improvement	(same metric as above) 10%-20% increase in widgets per hour on a specific machine		Decrease failures by 5% per hour for a specific machine
Cost Reduction		Decrease cost by 5% or more	